Name:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date:\_\_\_\_\_\_\_\_\_\_\_\_\_ Pd:\_\_\_\_\_\_\_\_\_\_

**Habit 4- Think Win-Win**

This chapter of the book describes a code for human interaction and collaboration. The Win-Win mindset sees life as a cooperative arena instead of a competitive one.

Revisit Habit 4 and fill in the following table, summarizing what each type of mindset is:

|  |  |
| --- | --- |
| **Win-Win** | **Win-Lose** |
|  |  |
| **Lose-Win** | **Lose-Lose** |
|  |  |

Read the following story. Then draw a picture to show a lose-lose, lose-win, win-lose, and win-win situation.

Jane’s parents said the family could get a pet if she and her brother could both agree on what kind of pet to get. Jane wanted a cat, but her brother didn’t because the cat fur made him sneeze. Her brother wanted a bird, but Jane did not because birds were too loud.

**Lose-Lose drawing:**

**Lose-Win drawing:**

**Win-Lose drawing:**

**Win-Win drawing:**